

E-RECRUITMENT PIONEER UNVEILS JOINT VENTURE



E-recruitment pioneer, Norrie Johnston, has teamed up with Richard Chiumento, transformation expert and LBS 2012 entrepreneur of the year finalist to build up the Rialto resourcing practice.

Based in central London, the joint venture will continue to focus on filling senior interim and permanent £70k to £250k roles, using a mix of technology plus leading edge search techniques.

Rialto Resourcing is not focusing on building a huge candidate database, but instead is hiring best of breed recruiters by offering packages which are much more generous than the industry standard.

Norrie Johnston comments "With the development of job boards, LinkedIn and web-savvy candidates, all agencies can now access huge pools of talent. That's not a virtue. The skill for 2013 is in cutting through the masses of potential senior candidates to create a perfectly matched short-list... quickly and effectively."

"That requires brilliant, experienced recruiters; people who are working at the top of the recruitment game but who have also worked in the corporate world, and so understand the pressures of operating at a senior level in business. When you have that combination of people and technology, the end result is incredibly powerful."

Rialto Resourcing will provide perfectly matched and top quality short lists within 4 days for senior interim roles and 21 days from brief to short list for permanent roles. Indeed, Johnston & Chiumento are so convinced by the power of this model that on sole agency briefs they are promoting a 99% success rate.

The Rialto Consultancy Ltd

25 Southampton Buildings, Chancery Lane, London WC2A 1AL

T: +44 (0)20 3043 8640 | F: +44 (0)20 3043 8641 | E: info@rialtoconsultancy.com

www.rialtoconsultancy.com